

**Appendix C, Pricing Index**  
**Amendment Number 1**  
**M&S Technologies, Inc.**  
**DIR-TSO-2681**

<b>Manufacturer/Product Line</b>	<b>Customer Discount % off MSRP</b>
<b>Hardware</b>	
<b>A10 Networks - AX series</b>	21.00%
<b>A10 Networks - Lab Gear</b>	50.00%
<b>A10 Networks - Other</b>	19.00%
<b>Aerohive - Access Points (Quantity 1-19) and management gear</b>	20.00%
<b>Aerohive - Lab Gear</b>	40.00%
<b>Aerohive - additional license to HW</b>	20.00%
<b>Alienvault</b>	11.00%
<b>Alienvault - Lab Gear</b>	47.00%
<b>Alienvault - Additional license to HW</b>	11.00%
<b>Aruba Networks</b>	36.75%
<b>Aruba Networks - Lab Gear</b>	50.00%
<b>Aruba Networks - additional licenses to HW</b>	37.50%
<b>BlueCat Networks</b>	13.75%
<b>BlueCat Networks - Lab Gear</b>	50.00%
<b>BlueCat Networks - additional licenses to HW</b>	13.75%
<b>Blue Coat- Bundle</b>	40.75%
<b>Blue Coat Networking Gear</b>	40.75%
<b>Blue Coat Networking Gear - hot standby</b>	40.75%
<b>Checkpoint</b>	31.75%
<b>Checkpoint Lab</b>	39.00%
<b>Checkpoint - additional licenses to HW</b>	31.00%
<b>Corero Networks- DDS, IPS, IDS</b>	18.00%
<b>Corero Networks - Lab Gear</b>	50.00%
<b>Corero Networks - additional licenses to HW</b>	18.00%
<b>Extreme Networks - Networking Equipment</b>	38.75%
<b>Extreme Networks - stacking Cables</b>	45.00%
<b>Extreme Networks - Stacking Modules</b>	45.00%
<b>Extreme Networks - Lab Gear</b>	50.00%
<b>Extreme Networks - additional licenses to HW</b>	38.75%
<b>F5 Networks Appliances</b>	14.50%
<b>F5 Networks Lab Gear</b>	38.00%
<b>F5 BIG F5-HW add on SSL Accel, FIPS SSL Accel, FirePass SSL</b>	8.75%
<b>F5 Networks- additional licenses to HW</b>	14.50%
<b>FireEye</b>	9.75%
<b>FireEye - Cold Standby</b>	16.75%
<b>FireEye - additional licenses to HW</b>	5.75%

<b>FireMon</b>	13.25%
<b>FireMon - Lab</b>	30.00%
<b>FireMon - additional licenses to HW</b>	13.25%
<b>Fortinet</b>	25.50%
<b>Fortinet Lab</b>	38.00%
<b>Fortinet - additional licenses to HW</b>	22.00%
<b>Imperva</b>	18.75%
<b>Imperva Lab</b>	40.00%
<b>Imperva - additional licenses to HW</b>	18.75%
<b>Infoblox</b>	21.00%
<b>Infoblox - additional licenses to HW</b>	21.00%
<b>Juniper Networks</b>	45.75%
<b>Juniper Networks - additional licenses to HW</b>	45.75%
<b>McAfee Next Generation NAC appliances</b>	38.00%
<b>McAfee Network Appliances Firewalls</b>	38.00%
<b>McAfee Network Appliances Spam Gateways</b>	38.00%
<b>McAfee Network Appliances - DLP appliances</b>	42.00%
<b>McAfee Network Appliances Bdl</b>	25.25%
<b>McAfee Network Appliances Other</b>	25.25%
<b>McAfee - additional licenses to HW</b>	44.00%
<b>Palo Alto Networks- Lab Gear</b>	60.00%
<b>Palo Alto Networks- Hardware</b>	28.00%
<b>Palo Alto Networks- Hardware Software Bundle</b>	25.00%
<b>Palo Alto Networks- Additional Licenses for HW</b>	25.00%
<b>RSA - Secure ID and Auth Manager</b>	3.25%
<b>RSA - Network Intelligence bundles</b>	17.75%
<b>RSA - Security Analytics</b>	17.75%
<b>RSA - Network Security Appliances Standby</b>	30.00%
<b>RSA - additional licenses to HW</b>	17.75%
<b>Sophos</b>	30.00%
<b>Sophos-Lab Gear</b>	50.00%
<b>SourceFire Network products</b>	30.00%
<b>Trend Micro - Appliance Bundle</b>	14.50%
<b>Trend Micro - additional licenses to HW</b>	14.50%
<b>Technical Services</b>	<b>Customer Discount % off MSRP</b>
<b>A10 Networks - Service/Support</b>	8.75%
<b>A10 Networks - Installation/Training Services/Training</b>	3.00%
<b>Aerohive Service/Support</b>	6.00%
<b>Aerohive - Installation/Training Services</b>	3.00%
<b>Alienvault Service/Support</b>	10.50%
<b>Alienvault - Installation/Training Services</b>	3.00%

<b>Aruba Networks</b> Service/Support	6.00%
<b>Aruba Networks</b> - Installation/Training Services	3.00%
<b>BlueCat Networks</b> Service/Support	3.00%
<b>BlueCat Networks</b> - Installation/Training Services	3.00%
<b>BlueCoat</b> Service/Support	7.00%
<b>BlueCoat</b> - Installation/Training Services	3.00%
<b>Checkpoint</b> Service/Support	3.00%
<b>Checkpoint</b> - Installation/Training Services	3.00%
<b>Corero</b> Service/Support	5.00%
<b>Corero</b> - Installation/Training Services	3.00%
<b>Extreme Networks</b> Service/Support	5.00%
<b>Extreme Networks</b> - Installation/Training Services	3.00%
<b>F5 Networks</b> Service/Support	5.00%
<b>F5 Networks</b> - Installation/Training Services	3.00%
<b>FireEye</b> Service/Support	3.00%
<b>FireEye</b> - Installation/Training Services	3.00%
<b>FireMon</b> Service/Support	3.00%
<b>FireMon</b> - Installation/Training Services	3.00%
<b>Fortinet</b> Service/Support	20.75%
<b>Fortinet</b> - Installation/Training Services	5.00%
<b>Imperva</b> Service/Support	13.75%
<b>Imperva</b> - Installation/Training Services	3.00%
<b>Infoblox</b> Service/Support	5.00%
<b>Infoblox</b> - Installation/Training Services	3.00%
<b>Juniper Networks</b> Service/Support	10.00%
<b>Juniper Networks</b> - Installation/Training Services	3.00%
<b>McAfee</b> Service/Support	31.75%
<b>McAfee</b> - Installation/Training Services	3.00%
<b>Palo Alto Networks</b> - Service/Support/Maintenance	5.00%
<b>Palo Alto Networks</b> - Installation/Training Services	3.00%
<b>RSA</b> Service/Support	8.31%
<b>RSA</b> - Installation/Training Services	3.00%
<b>Sophos</b> - Service/Support/Maintenance	6.00%
<b>Sophos</b> - Installation/Training Services	5.00%
<b>Sourcefire</b> - Support/Maintenance	5.41%
<b>Sourcefire</b> - Training/Installation	10.00%
<b>Trend Micro</b> Service/Support	14.50%
<b>Trend Micro</b> - Installation Services	3.00%
<b>M&amp;S Services</b> - All Products on Daily Rate (implementation/installation or technical services)	10.00%
<b>M&amp;S Consulting</b> - All Products hourly rate	10.00%